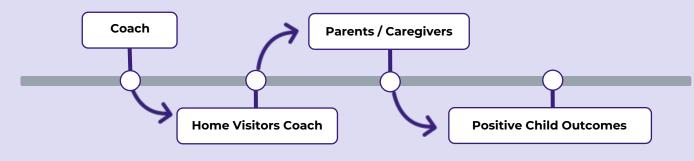
Advancing Home Visiting Coaching Competence

- Developing home visiting coaching as proactive promotion of skills, not as means for addressing deficits
- Integrating coaching into myriad expectations and demands
- Measuring coaching competence and outcomes



DOING

Helping Behaviors

- Encouragement
- Validation/affirmation
- Active listening
- Openness
- Flexibility
- Reciprocity

Relationship Building

- Manage social powers
- Responsiveness
- Avoid conversational dominance
- Express positive regard
- Formulate trust
- Address sensitive topics

Teaching & Guiding Skills

- Role Playing
- Prompting
- Reinforcement/praise
- Observation
- Facilitate reflection
- Break tasks down to "small wins"

- Joint planning

Professional self-efficacy Self-regulation

Culturally humble

Facilitate attunement

Self-awareness

- Domains and relation to later learning, socialemotional and health outcomes
- Personal beliefs about parenting
- Awareness of others' beliefs
- Value others' expertise, values and beliefs

KNOWING

BEING

Child development

 Domains and relation to later learning, social-emotional and health outcomes

Parent-child relationship components and patterns **Evidence-based strategies for** facilitating parent-child interaction and child outcomes

Family-systems knowledge

Home visiting program model

Other child development, social and health services

Goal Setting & Action Planning

- Information gathering
- · Identify motivation for behavioral change



Contributing Members: Patti Manz (Co-Chair), Mark Innocenti (Co-Chair),

Watson, David Schultz, Jon Korfmacher, Kere Hughes-Belding, Jenn Reed,

Angela Rau, Bridget Walsh, Dana Booker, Nancy Krause, Christopher

Gina Cook, Hyun-Joo Jeon, M'Lisa Shelden, Lisa Shanty, Yin Cai,

Convener: Janelle Weldin-Frisch