** PUBLIC DISCLOSURE COPY **

(Rev. January 2020)

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

A F	or the	2019 calendar year, or tax year beginning J	<u>UL 1, 2019</u> and	lending J	<u>UN 30,</u>	2020	
B c	heck if pplicable	C Name of organization			D Employe	er identific	ation number
	Addres	Start Early					
X	Name change				36-3	318632	28
	Initial return	Number and street (or P.O. box if mail is not del	ivered to street address)	Room/suite	E Telephor		
	Final return/	33 W. Monroe, Suite 120	00		(31)	2)922-	-3863
	termin- ated	City or town, state or province, country, and	ZIP or foreign postal code		G Gross recei	pts\$	75,035,260.
	Amend return	Chicago, in 00003			H(a) Is this	a group ref	turn
	Application	F Name and address of principal officer: Dia:	na Rauner		for sub	ordinates?	Yes X No
	pending	same as C above			H(b) Are all su	bordinates inc	cluded? Yes No
ΙT	ax-exe	mpt status: X 501(c)(3) 501(c) (or 527	If "No,	" attach a l	ist. (see instructions)
J۷	Vebsit	e:▶ startearly.org			H(c) Group	exemption	number -
K F	orm of	organization: X Corporation Trust As	ssociation Other ►	L Year			State of legal domicile: IL
		Summary		•			· ·
	1 [Briefly describe the organization's mission or most	significant activities: See	Schedu	le 0		
Governance		,					
nar	2 (Check this box if the organization discor	ntinued its operations or dispos	sed of more	than 25% of	its net asse	ets.
ě	3 1	Number of voting members of the governing body	(Part VI, line 1a)			з	38
ၓ		Number of independent voting members of the gov					38
ა		Fotal number of individuals employed in calendar y					404
iŧie		Total number of volunteers (estimate if necessary)					38
Activities &		Total unrelated business revenue from Part VIII, col					0.
ď		Net unrelated business taxable income from Form					-47,709.
			,		Prior Ye	ar	Current Year
_	8 (Contributions and grants (Part VIII, line 1h)			64,377	,745.	70,931,489.
Revenue						,029.	1,225,581.
š		nvestment income (Part VIII, column (A), lines 3, 4,			1,638		1,831,244.
æ		Other revenue (Part VIII, column (A), lines 5, 6d, 8c,			-106		1,189.
		Fotal revenue - add lines 8 through 11 (must equal			66,571		73,989,503.
		Grants and similar amounts paid (Part IX, column (22,139		22,349,036.
		Benefits paid to or for members (Part IX, column (A			,_,	0.	0.
	45 (Salaries, other compensation, employee benefits (F			29,584		36,531,356.
Expenses	16a F	Professional fundraising fees (Part IX, column (A), li				0.	273,477.
en	h T	Fotal fundraising expenses (Part IX, column (D), line		54.			
X	17 (Other expenses (Part IX, column (A), lines 11a-11d,	· · · · · · · · · · · · · · · · · · ·		18,339	.250.	14,444,375.
		Fotal expenses. Add lines 13-17 (must equal Part IX			70,063		73,598,244.
		Revenue less expenses. Subtract line 18 from line			-3,492		391,259.
JC 9S		.c. c. do coo capanoco. Capanace into 10 non inte		Re	ginning of Cur		End of Year
Net Assets or Fund Balances	20	Fotal assets (Part X, line 16)		50	73,674		81,939,480.
Ass. Bal	21	Fotal liabilities (Part X. line 26)			14,208		20,437,672.
Net, und	22 1	Net assets or fund balances. Subtract line 21 from	line 20		59,466		61,501,808.
Pa	rt II	Signature Block	1110 20		00 / 200	,	0_/00_/000
Unde	er penal	ties of perjury, I declare that I have examined this return,	including accompanying schedule	s and stateme	ents, and to the	best of my	knowledge and belief, it is
		, and complete. Declaration of preparer (other than office				-	omougo ana zonoi, it io
,		<u> </u>	.,	p p		9	
Sigr	,	Signature of officer			Date	9	
Her		Diana Rauner, President	=				
		Type or print name and title	-				
		Print/Type preparer's name	Preparer's signature	[Date	Check	PTIN
Paid		Rebekuh Eley	Research	Clay	4/20/21	if self-employe	D01247672
Prep		Firm's name RSM US LLP	Morral	- CAULT			42-0714325
Use		Firm's address 30 South Wacker 1	Dr. Ste. 3300				
	,	Chicago, IL 6060			Pho	ne no 312	2-634-3400
May	the IR	S discuss this return with the preparer shown above			1 110		X Yes No

2,643,672.) (Revenue \$ 263,594.)

Other program services (Describe on Schedule O.)

Total program service expenses ▶

19,358,464. including grants of \$

62,278,741.

Form 990 (2019) Start Early Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		х
0	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>			21
8	, ,			Х
_	Schedule D, Part III	8		- 22
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			v
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments		3,7	
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	X	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b				
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	-10		
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	x	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	- ''		
.0		18	х	
10	1c and 8a? If "Yes," complete Schedule G, Part II	10	- 22	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	40		v
00	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Λ
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or		v	
	domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II	21	X	

Form 990 (2019) Start Early
Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			37
_	Schedule K. If "No," go to line 25a	24a		Х
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	04-		
اء	any tax-exempt bonds?	24c 24d		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24 0		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	25a		Х
h	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	2 5a		21
b	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes." complete			
		25b		Х
26	Schedule L, Part I Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current	200		
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		X
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		Х
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			77
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	20	х	
24	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	Λ	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	34	х	
35.2	Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X	
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	J04		
-	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note: All Form 990 filers are required to complete Schedule O	38	Х	
Pai				_
	Check if Schedule O contains a response or note to any line in this Part V			
	5-1		Yes	No
_	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 206 Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 0			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	(manalalis al) unimpirana ha maina unimpana	1c	Х	
	(gambling) winnings to prize winners?	_ IU	000	(0045)

Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V Yes No 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, 404 filed for the calendar year ending with or within the year covered by this return Х b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) X 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? За b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? Х 4a **b** If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). Х **5a** Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? Х 5b If "Yes" to line 5a or 5b, did the organization file Form 8886-T? Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? X b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b 7 Organizations that may receive deductible contributions under section 170(c). Х Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a Х If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required X to file Form 8282? 7с d If "Yes," indicate the number of Forms 8282 filed during the year 7d Х Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Х Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? 8 9 Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966? 9a Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter: Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? 13a Note: See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b Enter the amount of reserves on hand Х Did the organization receive any payments for indoor tanning services during the tax year? 14a **b** If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O 14b Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or Х excess parachute payment(s) during the year? 15 If "Yes," see instructions and file Form 4720, Schedule N. Х Is the organization an educational institution subject to the section 4968 excise tax on net investment income? 16 If "Yes," complete Form 4720, Schedule O.

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

						X
Sec	tion A. Governing Body and Management					
		1 1			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	38			
	If there are material differences in voting rights among members of the governing body, or if the governing					
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.					
b	Enter the number of voting members included on line 1a, above, who are independent	1b	38			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship	p with any	other			
	officer, director, trustee, or key employee?			2		X
3	Did the organization delegate control over management duties customarily performed by or under the	e direct su	pervision			
				3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form			4		X
5	Did the organization become aware during the year of a significant diversion of the organization's as	sets?		5		X
6	Did the organization have members or stockholders?			6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or a	ppoint one	or			
	more members of the governing body?			7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, s	tockholde	rs, or			
	persons other than the governing body?			7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year	-	-			
а	The governing body?			8a	X	
b	Each committee with authority to act on behalf of the governing body?			8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real	ched at th	е			
_	organization's mailing address? If "Yes," provide the names and addresses on Schedule O			9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re	evenue Co	de.)			
					Yes	No
	Did the organization have local chapters, branches, or affiliates?			10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such control of the control of					
				10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing boo	ly before fi	ling the form?	11a	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.					
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give ris			12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If $^{"}$,			7.7	
	in Schedule O how this was done			12c	X	
13	Did the organization have a written whistleblower policy?			13	X	
14	Did the organization have a written document retention and destruction policy?			14	X	
15	Did the process for determining compensation of the following persons include a review and approve		endent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?				37	
	The organization's CEO, Executive Director, or top management official			15a	X	
b	Other officers or key employees of the organization			15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange			40		v
	taxable entity during the year?			16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluation to ev	•	cipation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the orga			401		
800	exempt status with respect to such arrangements?			16b		
	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed LL		0			LI.
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, a	na 990-1 (Section 501(c)(3)s	only)	avaılal	ole
	for public inspection. Indicate how you made these available. Check all that apply.					
40	X Own website X Another's website X Upon request Other (explain			c		
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, or	ontlict of in	iterest policy, and	tinano	cial	
00	statements available to the public during the tax year.	-1				
20	State the name, address, and telephone number of the person who possesses the organization's bo $Gosia\ Dominiak\ -\ (312)922-3863$	oks and re	coras 🟲			
	33 W. Monroe Suite 1200 Chicago II, 60603					

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

(A)	(B)			(C Posi	C) ition	ľ		(D)	(E)	(F)
Name and title	Average hours per		not c	heck i	more	than c s both		Reportable compensation	Reportable compensation	Estimated amount of
	week					r/trust		from	from related	other
	(list any	ector						the	organizations	compensation
	hours for	or dir	9 6			ated		organization	(W-2/1099-MISC)	from the
	related organizations	ustee	trust		99	ubeus		(W-2/1099-MISC)		organization and related
	below	dual tr	ıtional		nploy	st con yee	_			organizations
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organization o
(1) Ms. Sarah Rittling	37.50									
Executive Director, FFYF	0.00					X		244,818.	0.	43,702
(2) Ms. Johanna Vetter	37.50									
Chief Advancement Officer	0.00				X			261,091.	0.	5,850
(3) Mr. Michael Hoffman	37.50									
Chief Operating Officer	0.00				Х			261,533.	0.	0 .
(4) Ms. Rebecca Berlin	37.50									
Chief Learning Officer	0.00				X			220,921.	0.	39,361
(5) Mr. Cynthia Jackson	37.50									
Executive Director, ELN	0.00					Х		233,561.	0.	18,677
(6) Ms. Claire Dunham	37.50									
Senior Vice President	0.00				Х			233,273.	0.	15,462
(7) Mr. Anthony Raden	37.50								_	
Senior Vice President	0.00					X		214,159.	0.	22,280
(8) Ms. Daphne Logan	37.50									
Senior Vice President	0.00				Х			219,935.	0.	9,747
(9) Ms. April Wozniak	37.50									
Vice President, Development	0.00					Х		215,545.	0.	6,483
(10) Ms. Donna Iwanski	37.50	-						000 405	•	46 400
Chief Financial Officer	1.00			Х				203,427.	0.	16,137
(11) Ms. Susan Ben	37.50	-						104 561	•	00 065
Vice President, IT	0.00					Х		184,761.	0.	29,067
(12) Mr. Curt Bailey	1.00								0	0
Chairman of the Board	0.00	X		Х				0.	0.	0 .
(13) Ms. Sue Baird	1.00	37		37				0	0	0
Board Vice Chair	0.00	X		Х				0.	0.	0
(14) Mr. Keith Goldstein	1.00	v		v					0.	0
Board Secretary	0.00	Х		Х				0.	0.	0 .
(15) Ms. Diana Sands Board Treasurer	1.00	X		х				0.	0.	0
(16) Ms. Diana Rauner	37.50	^		Λ				0.	0.	0.
President	1.00	1		х				0.	0.	0
(17) Mr. David Casper	1.00			Λ				0.	0.	0.
Director		X						0.	0.	0 .
932007 01-20-20	0.00	21						0.	0.	Form 990 (2019

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Part VII	Section A. Officers, Directors, Trus	tees, Key Emp	loy	ees,	and	l Hi	ghes	t C	ompensated Employee	s (continued)			
	(A)	(B)				C)			(D)	(E)		(F)	
	Name and title	Average hours per week	box	not c , unle:	ss pe	more rson i	than of s both or/trus	n an	Reportable compensation from	Reportable compensation from related	am	timate ount o	
		(list any hours for related organizations below line)	Individual trustee or director	In stitutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	fro orga and	pensa om the anizati I relate nizatio	e ion ed
(18) Ms. M	awiyah Coates	1.00											
Director		0.00	X						0.	0.			0.
(19) Ms. N Director	ancy Crown	1.00	Х						0.	0.			0.
(20) Ms. D	eborah Daro	1.00											
Director		0.00	х						0.	0.			0.
(21) Ms. M	ary Dillon	1.00											-
Director		0.00	Х						0.	0.			0.
(22) Ms. V	icki Escarra	1.00											
Director		0.00	X						0.	0.			0.
(23) Ms. M	arilyn Fields	1.00								_			
Director		0.00	Х						0.	0.			0.
(24) Ms. M	arquia Fields	1.00											
Director		0.00	Х						0.	0.			0.
(25) Ms. L	ula Ford	1.00											_
Director	ill Friend	1.00	Х						0.	0.			0.
Director	ill Friend	0.00	x						0.	0.			0.
	al	1							2,493,024.	0.	206	5,76	
	alrom continuation sheets to Part VI								0.	0.	200	,,,	0.
	add lines 1b and 1c)								2,493,024.	0.	206	5,76	
	umber of individuals (including but r							o re				,	
	nsation from the organization						,		,				66
•												Yes	No
3 Did the	organization list any former officer	, director, trusto	ee, k	кеу є	empl	oye	e, or	hig	hest compensated empl	oyee on			
	? If "Yes," complete Schedule J for s										3		Х
4 For any	/ individual listed on line 1a, is the su	um of reportabl	e co	mpe	ensa	tion	and	oth	ner compensation from the	ne organization			

rendered to the organization? If "Yes." complete Schedule J for such person

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

and related organizations greater than \$150,000? *If* "Yes," *complete Schedule J for such individual*Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services

(A) Name and business address	(B) Description of services	(C) Compensation
Clune Construction Co, LP, 10 S. Riverside	Construction of New	
Plaza, Suite 2200, Chicago, IL 60606	Office Space	475,605.
Hamilton Place Strategies, LLC, 805 15th	Public Affairs	
Street NW, 2nd Floor, Washington, DC 20005	Consulting Services	352,019.
Ajay Chaudry, 568 Grand Street, Apt.	Policy Research	
J1005, New York, NY 10002	Consulting	211,316.
Anthony Broad Crawford	Knowledge Navigator	
2519 Asbury Avenue, Evanston, IL 60201	Consulting	199,875.
Nelson Mullins Riley & Scarborough LLP,	Strategy & Advocacy	
Post Office Drawer 11009, Columbia, SC	Consulting	187,000.
2 Total number of independent contractors (including but not limited to those lister \$100,000 of compensation from the organization ▶ 9	d above) who received more than	

Х

Х

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Part VII Section A. Officers, Director		nplo	yee			ligh	est (es (continued)	
(A)	(B)				C)			(D)	(E)	(F)
Name and title	Average				ition			Reportable	Reportable	Estimated
	hours	(c	heck	all t	that	app	ly)	compensation	compensation	amount of
	per							from	from related	other
	week					oloyee		the organization	organizations (W-2/1099-MISC)	compensation from the
	(list any hours for	direct				d em p		(W-2/1099-MISC)	(44-2/1099-141130)	organization
	related	9e or 0	stee			sate		(***2/1099***********************************		and related
	organizations	truste	al trus		yee	m per				organizations
	below	Individual trustee or director	nstitutional trustee	-ia	Key employee	Highest compensated employee	in in			3
	line)	Indiv	Instit	Officer	Key 6	High	Former			
(27) Mr. Tom Gimbel	1.00									
Director	0.00	Х						0.	0.	0 .
(28) Ms. Mary Hasten	1.00									
Director	0.00	X						0.	0.	0 .
(29) Mr. David Helfand	1.00	 							•	
Director	0.00	x						0.	0.	0.
(30) Mr. Alan King	1.00									•
Director	0.00	X						0.	0.	0.
(31) Ms. Kelly King Dibble	1.00	- 25						0.	· ·	0.
Director	0.00	X						0.	0.	0.
(32) Mr. Tim Landon	1.00	Λ						0.	0.	0.
Director	0.00	X						0.	0.	0.
(33) Mr. Charles Matthews	1.00	Λ						0.	0.	0.
		7.7						0	0	0
Director	0.00	Х						0.	0.	0.
(34) Mr. Paul Metzger	1.00	٠,,						0	0	0
Director	0.00	Х						0.	0.	0.
(35) Ms. Virginia Oviedo	1.00	.,						0	0	0
Director	0.00	Х						0.	0.	0 .
(36) Ms. Isabel Polsky	1.00								•	•
Director	0.00	X						0.	0.	0 .
(37) Ms. Francessca Phillips	1.00									•
Director	0.00	Х						0.	0.	0 .
(38) Mr. Raul Raymundo	1.00									_
Director	0.00	Х						0.	0.	0.
(39) Mr. Dick Rothkopf	1.00									
Director	0.00	Х						0.	0.	0 .
(40) Mr. Michael Sachs	1.00									
Director	0.00	X						0.	0.	0 .
(41) Mr. Manny Sanchez	1.00									
Director	0.00	X						0.	0.	0 .
(42) Ms. Jean Schlemmer	1.00									
Director	0.00	Х						0.	0.	0.
(43) Mr. Suk Shah	1.00									
Director	0.00	X						0.	0.	0.
(44) Ms. Kate Siegel	1.00									
Director	0.00	Х						0.	0.	0.
(45) Ms. Linda Smith	1.00									-
Director	0.00	X						0.	0.	0.
(46) Mr. Harrison Steans	1.00									
Director	0.00	x						0.	0.	0 .
	0.00				1			•	<u></u>	0.

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Form 990 Start Ea:	<u> </u>								30-318	0320
Part VII Section A. Officers, Directors, Tre	u <mark>stees, Key E</mark> r	nplo	yee	s, a	nd H	lighe	est (Compensated Employe	es (continued)	
(A) Name and title	(B) Average hours	(cl		Pos	C) ition that		ly)	(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	per week (list any hours for related organizations below line)	itee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(47) Ms. Anne Tuohy	1.00	٠,						0	0	0
Director (48) Mr. Billie Wright Adams	1.00	Х						0.	0.	0 .
Oirector	0.00	X						0.	0.	0 -
(49) Ms. Sam Yagan	1.00							0.	0.	0
Director	0.00	X						0.	0.	0
(50) Ms. Helen Zell	1.00									
Director	0.00	Х						0.	0.	0
		_								
Total to Part VII, Section A, line 1c										

Form 990 (2019) Start Early
Part VIII Statement of Revenue

			Check if Schedule O	conta	ains a r	response o	or note to any lin	e in this Part VIII			
								(A)	(B)	(C)	(D)
								Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under
									Tarrottorias	Buomicos revenue	sections 512 - 514
ध ध	1	а	Federated campaigns			1a					
ran M		b	Membership dues			1b					
Ω, Ħ		С	Fundraising events			1c	1,047,580.				
ar #						1d					
S, G		е	Government grants (contri	ibuti	ons)	1e	36,766,396.				
Sign		f	All other contributions, gifts,	grant	ts, and						
bet the			similar amounts not included	abov	/e	1f	33,117,513.				
		g	Noncash contributions included in I	lines 1	la-1f	1g \$					
Contributions, Gifts, Grants and Other Similar Amounts		h	Total. Add lines 1a-1f					70,931,489.			
							Business Code				
ġ.	2	a	Training Revenue				611710	630,612.	630,612.		
ē Š		b	Consulting Revenue				611710	280,865.	280,865.		
S Š		С	National Conference				611710	242,800.	242,800.		
Program Service Revenue		d	Family Aid				624100	8,066.	8,066.		
Pg B		е									
ፈ		f	All other program service	rever	nue		900099	63,238.	63,238.		
		g	Total. Add lines 2a-2f					1,225,581.			
	3	3	Investment income (includ	ling (divider	nds, intere	st, and				
			other similar amounts)				>	57,294.			57,294.
	4	ļ	Income from investment of	f tax	-exem	pt bond pi	roceeds				
	5	,	Royalties								
					(i)	Real .	(ii) Personal				
	6	a	Gross rents	6a							
		b	Less: rental expenses	6b							
		С	Rental income or (loss)	6с							
		d	Net rental income or (loss)								
	7	a	Gross amount from sales of		(i) Se	ecurities	(ii) Other				
			assets other than inventory	7a	2,7	83,488.					
		b	Less: cost or other basis								
e			and sales expenses	7b		96,503.	13,035.				
Ven		С	Gain or (loss)	7с	1,7	86,985.	-13,035.				
æ		d	Net gain or (loss)					1,773,950.			1,773,950.
ther Revenue	8	а	Gross income from fundraising	-	•						
ರ∣			including \$1,0	047,	580.	of					
			contributions reported on	line	1c). Se	ee					
			Part IV, line 18				37,408.				
			Less: direct expenses			· · · · · · · · · · · · · · · · · · ·	36,219.				
			Net income or (loss) from					1,189.			1,189.
	9	a	Gross income from gamin								
		_	Part IV, line 19								
			Less: direct expenses			· · · · · · · · · · · · · · · · · · ·					
			Net income or (loss) from								
	10	a	Gross sales of inventory, le								
			and allowances								
			Less: cost of goods sold			· ·					
_		С	Net income or (loss) from	sales	s of inv	entory	Busines - O d				
ဇ္	. د						Business Code				
Miscellaneous Revenue	11										
lar		b									
sce Re		Ç	All other revenue								
Ξ			All other revenue								
	12		Total. Add lines 11a-11d Total revenue. See instruction					73,989,503.	1,225,581.	0.	1,832,433.
			. J. M. I D T D II M D. OOU III JU UUUU					,,	, , •	· • ·	, -, -, - •

Start Early 36-3186328 Page **10** Form 990 (2019) Part IX | Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (D) Fundraising expenses (B)
Program service
expenses (C) Management and general expenses (A) Total expenses Do not include amounts reported on lines 6b. 7b, 8b, 9b, and 10b of Part VIII. Grants and other assistance to domestic organizations 22,055,403. 22,055,403. and domestic governments. See Part IV, line 21 Grants and other assistance to domestic 293,633. 293,633. individuals. See Part IV, line 22 Grants and other assistance to foreign 3 organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, 1,833,935. 622,175. 888,901. 322,859. trustees, and key employees Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 27,882,890. 23,275,903. 2,644,712. 1,962,275. Other salaries and wages 7 Pension plan accruals and contributions (include

	section 401(k) and 403(b) employer contributions)	1,246,490.	1,052,779.	109,748.	83,963.
9	Other employee benefits	3,561,406.	3,137,655.	207,087.	216,664.
10	Payroll taxes	2,006,635.	1,675,086.	190,331.	141,218.
11	Fees for services (nonemployees):			-	
а	Management				
	Legal	283,806.		283,806.	
	Accounting	93,102.		93,102.	
d	Lobbying	515,788.		515,788.	
	Professional fundraising services. See Part IV, line 17	273,477.			273,477.
f	Investment management fees	67,697.		67,697.	
g	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch O.)	4,764,848.	3,829,025.	902,186.	33,637.
12	Advertising and promotion	60,119.	60,119.		
13	Office expenses	893,325.	738,804.	121,438.	33,083.
14	Information technology	1,473,550.	309,083.	1,132,861.	31,606.
15	Royalties				
16	Occupancy	1,831,631.	1,387,251.	322,434.	121,946.
17	Travel	1,117,351.	1,058,916.	46,433.	12,002.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	1,105,023.	983,799.	75,729.	45,495.
20	Interest	25,348.	25,348.		
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	983,459.	779,248.	132,277.	71,934.
23	Insurance	80,079.		80,079.	
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
	Bad Debt Expense	593,977.	593,977.		
	Subscription and Dues	484,196.	368,879.	90,035.	25,282.
	Office Furniture	15,909.	14,826.	1,083.	
d	Unrelated Business Tax	5,867.	5,867.		
е	All other expenses	49,300.	10,965.	20,522.	17,813.
25	Total functional expenses. Add lines 1 through 24e	73,598,244.	62,278,741.	7,926,249.	3,393,254.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
932010	0 01-20-20				Form 990 (2019)

Form 990 (2019)

Part X | Balance Sheet

Pa	rt X	Balance Sheet					
		Check if Schedule O contains a response or no	te to any	y line in this Part X			
		·			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			5,650.	1	5,248.
	2	Savings and temporary cash investments			14,637,018.	2	15,067,471.
	3	Pledges and grants receivable, net			13,815,088.	3	19,768,998.
	4	Accounts receivable, net			8,843,624.	4	8,983,489.
	5	Loans and other receivables from any current o					
		trustee, key employee, creator or founder, subs	tantial c	ontributor, or 35%			
		controlled entity or family member of any of the	se perso	ons		5	
	6	Loans and other receivables from other disqual	fied per	sons (as defined			
		under section 4958(f)(1)), and persons describe	d in sect	tion 4958(c)(3)(B)		6	
ध	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use				8	
¥	9	Prepaid expenses and deferred charges			469,576.	9	760,789.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D		18,562,521.			
	b	Less: accumulated depreciation	10b	7,568,869.	11,090,747.	10c	10,993,652.
	11	Investments - publicly traded securities			23,054,076.	11	24,600,823.
	12	Investments - other securities. See Part IV, line			1,759,010.	12	1,759,010.
	13	Investments - program-related. See Part IV, line	11			13	
	14	Intangible assets		14			
	15	Other assets. See Part IV, line 11			15		
	16	Total assets. Add lines 1 through 15 (must equ	73,674,789.	16	81,939,480.		
	17	Accounts payable and accrued expenses	8,278,255.	17	9,356,489.		
	18	Grants payable			1 050 055	18	E11 100
	19	Deferred revenue			1,050,075.	19	711,199.
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete		***************************************		21	
es	22	Loans and other payables to any current or form					
Liabilities		trustee, key employee, creator or founder, subs					
ia b		controlled entity or family member of any of the	-			22	
_	23	Secured mortgages and notes payable to unrela			0.	23	F F71 000
	24	Unsecured notes and loans payable to unrelate	-		0.	24	5,571,900.
	25	Other liabilities (including federal income tax, pa	-				
		parties, and other liabilities not included on line	,		4,879,848.	٥-	4,798,084.
	00	of Schedule D			14,208,178.	25	20,437,672.
	26	Total liabilities. Add lines 17 through 25		Y	14,200,170.	26	20,437,072.
S		Organizations that follow FASB ASC 958, che and complete lines 27, 28, 32, and 33.	eck nere				
nce	27				17,720,182.	27	14,807,110.
ala	28				41,746,429.	28	46,694,698.
P	20	Organizations that do not follow FASB ASC 9		ock here	11//10/1250	20	10,031,0301
Ξ		and complete lines 29 through 33.	oo, che	JOK HOLE P			
ō	29	Capital stock or trust principal, or current funds				29	
ets	30	Paid-in or capital surplus, or land, building, or ea				30	
Ass	31	Retained earnings, endowment, accumulated in				31	
Net Assets or Fund Balances	32				59,466,611.	32	61,501,808.
Z	33				73,674,789.	33	81,939,480.
		. 512abilitioo aria riot abboto/faria balarioos			-,,,		2=,227,200

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Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	73,98		
2	Total expenses (must equal Part IX, column (A), line 25)	2	73,59		
3	Revenue less expenses. Subtract line 2 from line 1	3		1,2	
4	4 Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) 4 5				
5	Net unrealized gains (losses) on investments	5	-81	.3,5	<u>61.</u>
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9	2,45	57,4	99.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	61,50	1,8	08.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				Щ.
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Э.			
2a	2a Were the organization's financial statements compiled or reviewed by an independent accountant?				X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis,				
	consolidated basis, or both:				
	Separate basis X Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sche	edule O.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sing	gle Audit			
	Act and OMB Circular A-133?		3a	X	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ed audit			
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b		
			Forr	ո 990	(2019)

SCHEDULE A

Department of the Treasury

Internal Revenue Service

Total

(Form 990 or 990-EZ)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Employer identification number Start Early 36-3186328 Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other in your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) above (see instructions))

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	62988463.	51288454.	53573845.	64377745.	70931489.	303159996
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	62988463.	51288454.	53573845.	64377745.	70931489.	303159996
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						41055816.
	Public support. Subtract line 5 from line 4.						262104180
Sec	tion B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
7	Amounts from line 4	62988463.	51288454.	53573845.	64377745.	70931489.	303159996
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	1104531.	1021293.	1540662.	108,447.	57,294.	3832227.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on					1,189.	1,189.
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)		180,543.	19,745.	8,079.		208,367.
11	Total support. Add lines 7 through 10						307201779
	Gross receipts from related activities,	•	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				,193,509.
13	First five years. If the Form 990 is fo						. —
800	organization, check this box and sto	p here Per	centage				>
	<u> </u>			. (0)			85.32 %
	Public support percentage for 2019 (14	0.4.60
	Public support percentage from 2018					15	
ıba	33 1/3% support test - 2019. If the						
L	stop here. The organization qualifies as a publicly supported organization b 33 1/3% support test - 2018. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box						
b		•		•		•	
17-	and stop here. The organization qua						
ı/a	10% -facts-and-circumstances test	-					
	and if the organization meets the "fact			=	· · · · · · · · · · · · · · · · · · ·	-	
L	meets the "facts-and-circumstances"						
O	10% -facts-and-circumstances test	ū				•	
	more, and if the organization meets the		*		•		▶ □
12	organization meets the "facts-and-circ Private foundation. If the organization			•	,		
10	rivate iounuation. Il the organization	on alla flot check a l	JUN UIT III IE TO, TO	a, 100, 17a, 01 17k	o, oneon uno box a	na see mstructions	·······

Schedule A (Form 990 or 990-EZ) 2019 Start Early | Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support						
Cale	endar year (or fiscal year beginning in)	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
	merchandise sold or services per-						
	formed, or facilities furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
k	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
(Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
	ction B. Total Support						
Cale	endar year (or fiscal year beginning in)	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9	Amounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties,						
	and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
(Add lines 10a and 10b						
	Net income from unrelated business						
	activities not included in line 10b, whether or not the business is						
	regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
	First five years. If the Form 990 is fo	r the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a section	n 501(c)(3) organiza	ation,
	check this box and stop here				-		
Se	ction C. Computation of Publi	c Support Per	centage				
15	Public support percentage for 2019 (l	ine 8, column (f), d	livided by line 13,	column (f))		15	%
	Public support percentage from 2018					16	%
Se	ction D. Computation of Inves	tment Income	e Percentage				
17	Investment income percentage for 20)19 (line 10c, colur	mn (f), divided by li	ne 13, column (f))		17	%
18	Investment income percentage from	2018 Schedule A,	Part III, line 17			18	%
	a 33 1/3% support tests - 2019. If the					3 1/3%, and line 1	7 is not
	more than 33 1/3%, check this box as						>
k	33 1/3% support tests - 2018. If the						nd
	line 18 is not more than 33 1/3%, che						
20	Private foundation. If the organization						>

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes." *and if you checked 12a or 12b in Part I, answer (b) and (c) below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
4		
1		
2		
3a		
3b		
3c		
4a		
4b		
4c		
5a		
5b		
5с		
6		
7		
-		
8		
9a		
9b		
9c		
30		
10a		
10b		
n 990 or 99	0-EZ)	2019

Par	t IV Supporting Organizations _(continued)			
		\	Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	а		
	A family member of a person described in (a) above?	b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	C		
Sect	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.			
	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization. 2 tion C. Type II Supporting Organizations			
Jeci	tion of Type in Supporting Organizations	Τ,	V = =	Na.
4	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors		Yes	No
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	· · · · · · · · · · · · · · · · · · ·			
	or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)			
	the supported organization(s). tion D. All Type III Supporting Organizations			
		Τ,	Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			110
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?			
	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).			
	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.			
Sect	tion E. Type III Functionally Integrated Supporting Organizations		•	
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instruction	ns) <u>. </u>		
2	Activities Test. Answer (a) and (b) below.	\	Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	1		
	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.)		
	Parent of Supported Organizations. Answer (a) and (b) below.			
	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? <i>Provide details in</i> Part VI.			
	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.)		

Pa	nrt V │ Type III Non-Functionally Integrated 509(a)(3) Supp	orting Organiz	zations	
1	Check here if the organization satisfied the Integral Part Test as a qu	alifying trust on N	ov. 20, 1970 (explain in F	Part VI). See instructions. A
	other Type III non-functionally integrated supporting organizations m	ust complete Sect	tions A through E.	
Sect	tion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	tion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
	Average monthly cash balances	1b		
С		1c		
	I Total (add lines 1a, 1b, and 1c)	1d		
e				
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	tion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1.	2		
	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
-	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-fund		I Type III supporting orga	anization (see
-	instructions).	,g.u.uu	,,	, , , , , , , , , , , , , , , , , , ,

Schedule A (Form 990 or 990-EZ) 2019

Sche Pa i	dule A (Form 990 or 990-EZ) 2019 Start Early	(a)(3) Supporting Orga	!	6-3186328 Page 7
	ion D - Distributions	a)(o) capporting orga	nizations (continued)	Current Year
1	Amounts paid to supported organizations to accomplish exer		Ourrent real	
2	Amounts paid to perform activity that directly furthers exemp	- 		
_	organizations, in excess of income from activity	r parposes or supported		
3	Administrative expenses paid to accomplish exempt purpose	es of supported organizations		
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the	ne organization is responsive		
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2019 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Sect	ion E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
_1	Distributable amount for 2019 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2019 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2019			
а	From 2014			
b	From 2015			
C	From 2016			
d	From 2017			
е	From 2018			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2019 distributable amount			
i_	Carryover from 2014 not applied (see instructions)			
j_	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2019 from Section D,			
	line 7: \$			
a	Applied to underdistributions of prior years			
b	Applied to 2019 distributable amount			
c	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2019, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2019. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2020. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
	Excess from 2015			
	Excess from 2016			
	Excess from 2017			
	Excess from 2018			
e	Excess from 2019			

Schedule A (Form 990 or 990-EZ) 2019

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)										
Sched	dule A,	Part	II, Line	10,	Explan	ation	for	Other	Income:	
Other	r Income	<u>:</u>								
2016	Amount:	\$	180,543.							
2017	Amount:	\$	19,745.							
2018	Amount:	\$	8,079.							
										_
										_
										_
										_
										_
										_
										_
										_

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

0040

2019

OMB No. 1545-0047

Name of the organization

Start Early

36-3186328

Organization type (cneck one):						
Filers of:	Section:					
Form 990 or 990-EZ	$\boxed{\textbf{X}}$ 501(c)(3) (enter number) organization					
	4947(a)(1) nonexempt charitable trust not treated as a private foundation					
	527 political organization					
Form 990-PF	501(c)(3) exempt private foundation					
	4947(a)(1) nonexempt charitable trust treated as a private foundation					
	501(c)(3) taxable private foundation					
	is covered by the General Rule or a Special Rule. (7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.					
General Rule						
	n filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.					
Special Rules						
sections 509(a)(1) any one contribute	n described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from or, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; I line 1. Complete Parts I and II.					
For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.						
year, contributions is checked, enter l purpose. Don't co	n described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the seculusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box here the total contributions that were received during the year for an exclusively religious, charitable, etc., mplete any of the parts unless the General Rule applies to this organization because it received nonexclusively le, etc., contributions totaling \$5,000 or more during the year					
but it must answer "No" or	nat isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), n Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).					

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2019)

Name of organization

Employer identification number

Start Early

36-3186328

Part I	art I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.						
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
1		\$16,405,286.	Person X Payroll Noncash (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
2		\$\$ \$11,624,268.	Person X Payroll Noncash (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
3		\$\$, 5,622,144.	Person X Payroll				
(a)	(b)	(c)	(d)				
No. 4	Name, address, and ZIP + 4	* 5,000,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
5		\$\$,000,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)				
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution				
6		\$\$\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)				

Name of organization

Employer identification number

Start Early

36-3186328

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.					
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
7		\$\$\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
8		\$\$, 3,259,099.	Person X Payroll Noncash (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
9		\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution		
		\$	Person Payroll Noncash Complete Part II for		

Name of organization Employer identification number

<u>Start Early</u> 36-3186328

Partii	Noticasti Property (see instructions). Use duplicate copies of Part	ii if additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received

Schedule B (Form 990, 990-EZ, or 990-PF) (2019) Name of organization **Employer identification number** Start Early 36-3186328 Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. `from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy

	(see separate instructions), then	iona, Campleta Dart III			
	Section 501(c)(4), (5), or (6) organizate ne of organization	ions. Complete Part III.		Empl	oyer identification number
	Start E	arlv			36-3186328
Pa	art I-A Complete if the org	anization is exempt unde	er section 501(c) o	or is a section 527 or	ganization.
2	Provide a description of the organiz Political campaign activity expendit Volunteer hours for political campai	ures	. •	> \$	
Pa	art I-B Complete if the org	anization is exempt unde	er section 501(c)(3	3).	
2 3 4a	Enter the amount of any excise tax Enter the amount of any excise tax If the organization incurred a sectio a Was a correction made? of If "Yes," describe in Part IV.	incurred by organization manage n 4955 tax, did it file Form 4720 t	rs under section 4955 for this year?		Yes No
	art I-C Complete if the org	anization is exempt unde	er section 501(c),	except section 501(c)(3).
2 3 4	Enter the amount directly expended Enter the amount of the filing organ exempt function activities Total exempt function expenditures line 17b Did the filing organization file Form Enter the names, addresses and en made payments. For each organization received that were propolitical action committee (PAC). If	ization's funds contributed to other. Add lines 1 and 2. Enter here an	ner organizations for second on Form 1120-POL, I) of all section 527 polition the filing organizations asparate political orga	tical organizations to which ation's funds. Also enter the nization, such as a separat	Yes No the filing organization amount of political
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0

Schedule C (Form 990 or 990-EZ) 2019				36-3	186328 Page 2
Part II-A Complete if the org	anization is exen	npt under section	501(c)(3) and file	ed Form 5768 (ele	ction under
section 501(h)).					
A Check ▶ ☐ if the filing organiza	tion belongs to an affil	iated group (and list in	Part IV each affiliated	group member's name	e, address, EIN,
	re of excess lobbying e	. ,			
B Check ▶ if the filing organiza	tion checked box A an	d "limited control" pro	visions apply.	I	
	ts on Lobbying Exper ditures" means amou			(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influ	uence public opinion (c	urassroots lobbying)		9,606.	
b Total lobbying expenditures to influ	506,182.				
c Total lobbying expenditures (add li		515,788.			
d Other exempt purpose expenditure				72,808,979.	
e Total exempt purpose expenditure	s (add lines 1c and 1d)			73,324,767.	
f Lobbying nontaxable amount. Enter	er the amount from the	following table in both	n columns.	1,000,000.	
If the amount on line 1e, column (a) o	r (b) is: The lob	bying nontaxable am	ount is:		
Not over \$500,000	20% of t	he amount on line 1e.			
Over \$500,000 but not over \$1,000	0,000 \$100,00	0 plus 15% of the exce	ess over \$500,000.		
Over \$1,000,000 but not over \$1,5	00,000 \$175,00	0 plus 10% of the exce	ess over \$1,000,000.		
Over \$1,500,000 but not over \$17,	000,000 \$225,00	0 plus 5% of the exces	ss over \$1,500,000.		
Over \$17,000,000	\$1,000,0	000.			
				250 000	
g Grassroots nontaxable amount (en	,			250,000.	
h Subtract line 1g from line 1a. If zer	, , , , , , , , , , , , , , , , , , , ,			0.	
i Subtract line 1f from line 1c. If zero		: 4: alial Mara		0.	
j If there is an amount other than ze				Г	Yes No
reporting section 4911 tax for this	•	raging Period Under		L	res ino
(Some organizations t	hat made a section 50		nave to complete all o	of the five columns be	low.
	Lobbying Exper	nditures During 4-Yea	r Averaging Period		
Calendar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) Total
2a Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.
b Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000.
c Total lobbying expenditures	611,392.	466,073.	447,419.	515,788.	2,040,672.
d Grassroots nontaxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.
e Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000.

39,814.

41,350.

42,474.

Schedule C (Form 990 or 990-EZ) 2019

133,244.

9,606.

f Grassroots lobbying expenditures

Schedule C (Form 990 or 990-EZ) 2019 Start Early 36-3186328 Page 3 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

To each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity. 1 During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes?	No	A	
local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements?		Amc	unt
local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements?			
a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements?			
a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements?			
c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements?			
d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements?			
e Publications, or published or broadcast statements?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities?			
j Total. Add lines 1c through 1i			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5)	5) or sec	tion	
501(c)(6).	3,, 0, 000	7.1.011	
		Yes	N
1 Were substantially all (90% or more) dues received nondeductible by members?	1		
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?			
Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year			
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR			3, is
answered "Yes."			3, is
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes." 1 Dues, assessments and similar amounts from members	1		3, is
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political			3, is
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).			3, is
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year	2a		3, is
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year	2a		3, is
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total	2a 2b 2c		3, is
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	2a 2b 2c		3, is
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess	2a 2b 2c		3, is
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political	2a 2b 2c 3		3, is
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess	2a 2b 2c		3, is

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

Start Early

Employer identification number 36-3186328

Par	t I Organizations Maintaining Donor Advised	d Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, line		
	-	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in w	•	
_	are the organization's property, subject to the organization's e		
6	Did the organization inform all grantees, donors, and donor ac	· ·	-
	for charitable purposes and not for the benefit of the donor or	, , , , , , , , , , , , , , , , , , ,	
Par		enization enguered "Vee" on Form 000 F	
			Fart IV, line 7.
1	Purpose(s) of conservation easements held by the organization	`	a historically important land area
	Preservation of land for public use (for example, recreat Protection of natural habitat	· —	a historically important land area a certified historic structure
	Preservation of open space	Freservation of	a certified historic structure
2	Complete lines 2a through 2d if the organization held a qualifi	ad conservation contribution in the form	of a conservation easement on the last
2	day of the tax year.	ed conservation contribution in the form of	Held at the End of the Tax Year
•	,		
b	Total number of conservation easements Total acreage restricted by conservation easements		
	Number of conservation easements on a certified historic stru	ucture included in (a)	
	Number of conservation easements on a certified historic structure of conservation easements included in (c) acquired a		
u	listed in the National Register	·	
3	Number of conservation easements modified, transferred, rele		
Ū	year >	sacca, examplement, or terminated by the	organization during the tax
4	Number of states where property subject to conservation easi	ement is located	
5	Does the organization have a written policy regarding the peri		
	violations, and enforcement of the conservation easements it		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, h		
	>		
7	Amount of expenses incurred in monitoring, inspecting, handl	ling of violations, and enforcing conservat	ion easements during the year
	> \$		
8	Does each conservation easement reported on line 2(d) above	e satisfy the requirements of section 170(h	n)(4)(B)(i)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIII, describe how the organization reports conservation		
	balance sheet, and include, if applicable, the text of the footne	ote to the organization's financial stateme	nts that describes the
	organization's accounting for conservation easements.		
Par	t III Organizations Maintaining Collections of		ner Similar Assets.
	Complete if the organization answered "Yes" on Form	990, Part IV, line 8.	
1a	If the organization elected, as permitted under FASB ASC 958	3, not to report in its revenue statement ar	nd balance sheet works
	of art, historical treasures, or other similar assets held for pub	lic exhibition, education, or research in fu	rtherance of public
	service, provide in Part XIII the text of the footnote to its finan	cial statements that describes these items	S.
b	If the organization elected, as permitted under FASB ASC 958	•	
	art, historical treasures, or other similar assets held for public	exhibition, education, or research in furth-	erance of public service,
	provide the following amounts relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		
2	If the organization received or held works of art, historical trea		gain, provide
	the following amounts required to be reported under FASB AS	_	
а	Revenue included on Form 990, Part VIII, line 1		
b	Assets included in Form 990, Part X		

	QL I. T	1					26 21	0620	0	0
Sche	dule D (Form 990) 2019 Start Ea t III Organizations Maintaining Co	ariy alloctions of Art	Historical	Trocour	oo or Otho	r Cimilo	36-31	8632	8 Pa	age Z
								• (contir	nued)	
3	Using the organization's acquisition, accession	on, and other records	, cneck any of	the followi	ng that make s	significant	use of its			
	collection items (check all that apply):									
a	Public exhibition	d		r exchange						
b	Scholarly research	е	Other_							
C	Preservation for future generations	Harakia wa awali ayaa laba	In a				i- D-4	VIII		
4	Provide a description of the organization's co	•	•	J			se in Part	XIII.		
5	5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?									
Dar	Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or									
rai	reported an amount on Form 990, Par		te if the organ	zation ansv	werea "Yes" or	1 Form 990	J, Part IV,	line 9, or		
			an to contrib	ıtiono or ot	har assats not	ingluded				
ıa	Is the organization an agent, trustee, custodia		•					Yes		No
h	on Form 990, Part X? If "Yes," explain the arrangement in Part XIII a							_ 1es] ИО
b	ii res, explain the arrangement in Part Alli a	and complete the follow	owing table.					Amoun	+	
_	Beginning balance					10		Amoun		
C										
d e	Additions during the year Distributions during the year									
f										
	Ending balance							Yes		No
	If "Yes," explain the arrangement in Part XIII.					•] NO
Par										
	ээтризэ	(a) Current year	(b) Prior ye		wo years back		years back	(e) Four	r vears	hack
1a	Beginning of year balance	22,869,984.	22,736,		22,446,511.	T .	239,673.	T	,115,	
b	Contributions	, , :	, ,		, , .	,				500.
c	Net investment earnings, gains, and losses	-47,118.	1,031,	511.	1,199,745.	2.1	180,891.		-903,	
	Grants or scholarships		_, -, -,				,			
	Other expenditures for facilities									
·	and programs	858,000.	898,	049.	909,734.	9	74,053.		983.	951.
f	Administrative expenses	,	,		, , , , , , ,		, , , , , ,			
g g	End of year balance	21,964,866.	22,869,	984.	22,736,522.	22 4	146,511.	21	,239,	673.
2	Provide the estimated percentage of the curre						,		, ,	
	Board designated or quasi-endowment	21.91	%	iii (a)) iiola	шо.					
	Permanent endowment 66.71	%	_/0							
	44.00									
·	The percentages on lines 2a, 2b, and 2c shou	· -								
За	Are there endowment funds not in the possess	•	ion that are h	eld and adn	ninistered for th	he organiz	ation			
-	by:	oolon or the organizat	ion that are m	na ana aan		no organiz	allon		Yes	No
	(i) Unrelated organizations							3a(i)		X
	(ii) Related organizations							3a(ii)		X
b	If "Yes" on line 3a(ii), are the related organization									
4	Describe in Part XIII the intended uses of the							OD		
Par			villerit furius.							
	Complete if the organization answered		Part IV line 1	1a See Foi	rm 990 Part Y	line 10				
	Description of property	(a) Cost or ot		Cost or oth	T .	Accumulat	ed	(d) Boo	k valu	
	pescription or property	basis (investm	' '	asis (other)		epreciation		(4) 500	ı. valu	_
12	Land	,		(551)	, , ,	,				
1a	Land		0	062 0	03 3	200 2	<i>C</i> 1	1 70	2 5	12

Schedule D (Form 990) 2019

5,553,492.

10,993,652.

253,620.

403,998.

1,490,952.

2,595,344.

202,312.

7,044,444.

2,848,964.

606,310.

e Other

c Leasehold improvements

d Equipment

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)

Schedule D (Form 990) 2019 Start Early		36	3-3186328	Page
Part VII Investments - Other Securities.				
Complete if the organization answered "Yes" of	on Form 990, Part IV, line	11b. See Form 990, Part X, line 12.		
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market v	alue
(1) Financial derivatives				
(2) Closely held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)				
Part VIII Investments - Program Related.				
Complete if the organization answered "Yes" of	on Form 990, Part IV, line	11c. See Form 990, Part X, line 13.		
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market v	alue
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)				
Part IX Other Assets.				
Complete if the organization answered "Yes" of	on Form 990, Part IV, line	11d. See Form 990, Part X, line 15.		
(a) [Description		(b) Book va	alue
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col. (B) line Part X Other Liabilities.	<u>15.)</u>	>		
Complete if the organization answered "Yes" of	on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 25	5.	
1. (a) Description of liability			(b) Book va	alue
(1) Federal income taxes				
(2) Deferred Building Rent			4,308	,158
(3) Capital Lease Liability			320	,406
(4) SERP Plan			169	,520
(5)				
(6)				
(7)				

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

4,798,084.

(8) (9)

	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.				
1	Total revenue, gains, and other support per audited financial statements		1	73,604,840.	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a	-813,561.		
b	Donated services and use of facilities	2b	411,765.		
С	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII.)	2d	84,830.		
е	Add lines 2a through 2d			2e	-316,966.
3	Subtract line 2e from line 1			3	73,921,806.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	67,697.		
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	67,697.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	73,989,503.
	t XII Reconciliation of Expenses per Audited Financial Statemen			etur	n.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.				

82,298,511. Total expenses and losses per audited financial statements 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: 411,765. 2a a Donated services and use of facilities **b** Prior year adjustments 2b 2c c Other losses 8,356,199. d Other (Describe in Part XIII.) 8,767,964. 2e e Add lines 2a through 2d 73,530,547. 3 Subtract line 2e from line 1 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b 67,697. 4a **b** Other (Describe in Part XIII.) 67,697. 4c c Add lines 4a and 4b 73,598,244. Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part V, line 4:

The primary purpose of the endowment is to provide general operating funding to our operations.

Part X, Line 2:

Start Early has received a favorable determination letter from the Internal Revenue Service stating that it is exempt from federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code of 1986, except for income taxes pertaining to unrelated business income. The Financial Accounting Standards Board (FASB) issued guidance that requires tax effects from uncertain tax positions to be recognized in the consolidated financial statements only if the position is more likely

Part XIII Supplemental Information (continued)

than not to be sustained if the position were to be challenged by a taxing authority. Management has determined there are no material uncertain tax positions that require recognition in the consolidated financial statements, as such, no provision for income taxes is reflected. Additionally, there is no interest or penalties recognized in the consolidated statements of activities or consolidated statements of financial position. Start Early files Form 990 in the U.S. federal jurisdiction and the state of Illinois. Part XI, Line 2d - Other Adjustments: Bounce DC Revenue 48,611. 36,219. Fundraising expenses net with revenue 84,830. Total to Schedule D, Part XI, Line 2d Part XII, Line 2d - Other Adjustments: 10,777,479. Bounce DC Expenses

	==1:::1=:=:
Loss on uncollectible pledges	403,233.
Net assets received from acquisition	-2,860,732.
Fundraising expenses net with revenue	36,219.
Total to Schedule D, Part XII, Line 2d	8,356,199.

SCHEDULE G

Department of the Treasury

Internal Revenue Service

Part I

(Form 990 or 990-EZ)

a X Mail solicitations

required to complete this part.

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not

e X Solicitation of non-government grants

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization Er
Start Early 3

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

Employer identification number 36-3186328

b X Internet and email solicitationc X Phone solicitations	s f X Solicita g X Specia					
d X In-person solicitations			:	ifiaana dinaatana tura	.	
2 a Did the organization have a written	or oral agreement with any individua Part VII) or entity in connection with p				tees, or X Yes	No
b If "Yes," list the 10 highest paid indi						
compensated at least \$5,000 by the		dant to	agreei	ments ander which the	ic idildiaisci is to be	•
- Compensated at least \$6,000 Sy and	7 Grigarii 2000 - 1			I	I	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundr have c or cor contrib	Did aiser ustody trol of utions?	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
M&R Strategic Services -	Counsel for online	Yes	No			
1101 Connecticut Ave NW,	fundraising and		Х	52,764.	12,750.	52,764.
Campbell & Company - 1 E	Developing a recommended					
Wacker Dr #2100, Chicago, IL	fundraising campaign for		X	0.	244,927.	0.
Social Capital - 980 N.	Develop a case for					
Michigan Ave., Suite 1610,	fundraising support to		X	0.	15,800.	0.
		+				
		+				
		+				
		+				
Total			•	52,764.	273,477.	52,764.
3 List all states in which the organization	on is registered or licensed to solicit		ıtions	-	-	
or licensing.	sir le regietered er licerieed te collect	COTTLINE	4110110	or ride been rietilied	ie io oxompe irom ro	giotiation
IL						
						
					-	

	rt I	Fundraising Events. Complete if the of fundraising event contributions and gr	ne organization answered		t IV, line 18, or reported	
4)		or landratoring event contributions and gr	(a) Event #1 Annual Luncheon (event type)	(b) Event #2 Ounce Bash (event type)	(c) Other events None (total number)	(d) Total events (add col. (a) through col. (c))
Revenue	1	Gross receipts	1,040,080.	44,908.		1,084,988.
	2	Less: Contributions	1,040,080.	7,500.		1,047,580.
	3	Gross income (line 1 minus line 2)		37,408.		37,408.
	4	Cash prizes				
Ø	5	Noncash prizes				
beuse	6	Rent/facility costs		5,162.		5,162.
Direct Expenses	7	Food and beverages		7,500.		7,500.
Ö	9	Entertainment Other direct expenses Direct expense summary. Add lines 4 through	21,527.	2,030.	>	23,557. 36,219.
Pa	11 irt l	Net income summary. Subtract line 10 from I III Gaming. Complete if the organization		1990 Part IV line 19 or r		1,189.
		\$15,000 on Form 990-EZ, line 6a.	1			1
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
	2	Cash prizes				
irect Expenses	3	Noncash prizes				
Direct E	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes % No	Yes % No	Yes % No	
	7	Direct expense summary. Add lines 2 through	n 5 in column (d)		>	
	8	Net gaming income summary. Subtract line 7	from line 1, column (d)		>	
а	ls t	ter the state(s) in which the organization conducted the organization licensed to conduct gaming and No," explain:	ctivities in each of these	states?		Yes No
		ere any of the organization's gaming licenses re	evoked, suspended, or te	erminated during the tax y	rear?	Yes No

Sch	nedule G (Form 990 or 990-EZ) 2019 Start Early 36-3	3186328	Page 3
11	Does the organization conduct gaming activities with nonmembers?	Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed		
	to administer charitable gaming?	Yes	No
	Indicate the percentage of gaming activity conducted in:	1 1	
	The organization's facility	13a	%
	o An outside facility	13b	%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name		
	Address		
15	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes	☐ No
ı	o If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the amount		
	of gaming revenue retained by the third party > \$		
(s If "Yes," enter name and address of the third party:		
	Name		
	Address		
16	Gaming manager information:		
	Name ▶		
	Gaming manager compensation > \$		
	Description of continuo muscided b		
	Description of services provided		
	Director/officer Employee Independent contractor		
17	Mandatory distributions:		
	a Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	Yes	☐ No
ı	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the		
_	organization's own exempt activities during the tax year > \$		
Pa	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part I.	rt III, lines 9,	9b, 10b,
	15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.		
Sc	hedule G, Part I, Line 2b, List of Ten Highest Paid Fundraisers	; :	
) Name of Fundraiser: M&R Strategic Services		
(i) Address of Fundraiser: 1101 Connecticut Ave NW, Washington, I	DC 200	36
	i) Activity: Counsel for online fundraising and cultivation eff		
<u>(i</u>) Name of Fundraiser: Campbell & Company		
) Address of Fundraiser: 1 E Wacker Dr #2100, Chicago, IL 6060		
(i	i) Activity: Developing a recommended fundraising campaign for	ELN	

Schedule G (Form 990 or 990-EZ) Start Early	36-3186328	Page 4
Schedule G (Form 990 or 990-EZ) Start Early Part IV Supplemental Information (continued)		
(i) Name of Fundraiser: Social Capital		
(i) Address of Fundraiser:		
(1) Address of Fundraiser:		
980 N. Michigan Ave., Suite 1610, Chicago, IL 60611		
	12.21 12	
(ii) Activity: Develop a case for fundraising support to so	licit donatio	ons

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

2019
Open to Public

Inspection

OMB No. 1545-0047

Employer identification number Name of the organization Start Early 36-3186328 Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection X Yes criteria used to award the grants or assistance? Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of (e) Amount of 1 (a) Name and address of organization (b) EIN (c) IRC section (d) Amount of (a) Description of (h) Purpose of grant valuation (book, or government (if applicable) cash grant non-cash noncash assistance or assistance FMV, appraisal, assistance other) Aunt Martha's YSP HS/EHS & Comm Based 233 W. Joe Orr Rd. 23-7188150 501(c)(3) Chicago Hts., IL 60411 462,754. 0 Family Services Casa Central 1343 North California Head Start/Early Head Chicago, IL 60622 36-2728618 501(c)(3) 0 Start Program 1,901,996, Catholic Charities 641 W. Lake St., Ste 306 Comm Based Family Chicago, IL 60661 36-2170821 501(c)(3) 614,761 0 Services Center for Children's Services 702 North Logan Avenue Comm Based Family 37-0716057 501(c)(3) Danville IL 61832 341 221 0 Services Centers for New Horizons 4150 S. King Dr. Head Start/Early Head 36-2729721 501(c)(3) Chicago IL 60653 489 872 0. Start Program Chicago Child Care Society 5467 S. University Avenue Comm Based Family Chicago, IL 60615 36-2166998 501(c)(3) 267 933. 0. Services

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Enter total number of other organizations listed in the line 1 table

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

Schedule I (Form 990) (2019)

53.

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)									
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
Child Abuse Council									
525 West 16th St.							Comm Based Family		
Moline, IL 61265	36-2937848	501(c)(3)	214,840.	0.			Services		
Children's Development Center									
650 North Main Street							Comm Based Family		
Rockford, IL 61103	36-2643791	501(c)(3)	545,358.	0.			Services		
Children's Home + Aid/Children's Society of IL - 125 S Wacker Dr.							HS/EHS & Comm Based		
Fl. 14 - Chicago, IL 60606	36-2167743	501(c)(3)	1,355,972.	0.			Family Services		
			2,000,572				30171302		
Christopher House									
2507 N. Greenview							Comm Based Family		
Chicago, IL 60614	23-7316001	501(c)(3)	101,987.	0.			Services		
Clayton Early Learning Institute 3751 Martin Luther King Blvd.									
Denver, CO 80205	84-0432238	501(c)(3)	106,403.	0.			program support		
Educare of Washington DC 640 Anacostia Ave. NE									
Washington, DC 20019	27-2481956	501(c)(3)	290,813.	0.			program support		
Educare Chicago 5044 S Wabash Ave									
Chicago, IL 60615	36-3186328	501(c)(3)	31,008.	0.			program support		
Educare Lincoln, NE 1111 N. 13th Street									
Omaha, NE 68102	46-0568146	501(c)(3)	80,813.	0.			program support		
Educare of California, Silicon Valley - 1399 Santee Drive - San									
Jose, CA 95122	45-5147937	501(c)(3)	88,313.	0.			program support		

Part II Continuation of Grants and Other				(======================================	, , ===/,,	,	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Educare of Omaha							
2123 Paul Street							
Omaha, NE 68102	80-0015385	501(c)(3)	161,626.	0.			program support
Educare West DuPage							
851 Pearl Road							
West Chicago, IL 60185	26-2259307	501(c)(3)	80,813.	0.			program support
Family Focus, Inc							
310 S.Peoria St.Ste 401							Comm Based Family
Chicago, IL 60607	36-2884042	501(c)(3)	1,383,450.	0.			Services
Fayette County Health Dept.							
509 West Edwards Street							Comm Based Family
Vandalia, IL 62471	36-6000800		130,077.	0.			Services
First Step Child Care Center							
22025 Governors Hwy							Head Start/Early Head
Richton Park, IL 60471	36-4241883	501(c)(3)	754,731.	0.			Start Program
Fox Valley VNA							
400 N. Highland Ave.							Comm Based Family
Aurora, IL 60506	36-2182095	501(c)(3)	237,250.	0.			Services
Genesee Intermediate School							
District - 2413 W. Maple Ave							
Flint, MI 48507	38-1714600		80,813.	0.			program support
Henry Booth House							
2907 S Wabash Ste. 205							Comm Based Family
Chicago, IL 60616	36-2171681	501(c)(3)	175,798.	0.			Services
Illinois Masonic							
2025 Windsor Drive							Comm Based Family
Oak Brook, IL 60523	36-3196629	501(c)(3)	115,600.	0.			Services

(a) Name and address of	(b) EIN	(c) IRC section	(d) Amount of	(e) Amount of	(f) Method of	(g) Description of	(h) Purpose of grant
organization or government	(D) EIN	if applicable	cash grant	non-cash assistance	valuation (book, FMV, appraisal, other)	non-cash assistance	or assistance
Kennebac Valley Communication							
Action - 97 Water Street -							
Waterville, ME 04901	01-0277678	501(c)(3)	103,577.	0.			program support
Kingsley House Inc.							
1600 Constance Street							
New orleans, LA 70130	72-0408940	501(c)(3)	102,893.	0.			program support
Long Beach Unified School District 1515 Hughes Way							
Long Beach, CA 90810	95-6001888		80,813.	0.			program support
Macon-Piatt							
1690 Hudson Drive							
Decatur, IL 62526	37-0985257	501(c)(3)	491,783.	0.			Program Suppport
Marillac Social Center							
212 South Francisco							Comm Based Family
Chicago, IL 60612	36-2109717	501(c)(3)	270,521.	0.			Services
Metropolitan Family Services							
1 N. Dearborn, Suite 1000							Comm Based Family
Chicago, IL 60602	36-2167940	501(c)(3)	422,900.	0.			Services
New Moms							
2825 West McLean							Comm Based Family
Chicago, IL 60647	36-3265804	501(c)(3)	479,638.	0.			Services
Next Door Foundation							
2545 N. 29th Street							
Milwaukee, WI 53210	39-1162969	501(c)(3)	80,813.	0.			program support
One Hope United							
215 N. Milwaukee Ave							HS/EHS & Comm Based
Lake Villa, IL 60046	36-2181967	501(c)(3)	1,755,324.	0.			Family Services

Part II Continuation of Grants and Other A	_	ernments and Organ	nizations in the Un	ited States (Scho	edule I (Form 990), Pa		
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Oregon Dept of Education							
255 Capitol St NE							
Salem, OR 97310	93-6001954		749,055.	0.			program support
Pilsen-Little Village							
2319 South Damen Avenue							Comm Based Family
Chicago, IL 60608	36-2836998	501(c)(3)	394,087.	0.			Services
Project Eagle							
444 Minnesota Ave., Ste. 100							
Kansas City, KS 66101	48-1108830	501(c)(3)	110,664.	0.			program support
Public Health Foundation of NW IL							
10 West Linden Street							Comm Based Family
Freeport, IL 61032	11-3676983	501(c)(3)	642,934.	0.			Services
Puget Sound Educational Service							
District - 800 S. Oakesdale Ave.,							
SW - Renton, WA 98057	91-0851413		58,958.	0.			program support
Garage Garage Dark of Dubli-							
Sangamon County Dept of Public							Comm Dogod Homiles
Health - 2833 S. Grant Ave, E	27 (002020		225 220	_			Comm Based Family
Springfield, IL 62073	37-6002039		225,000.	0.			Services
SGA Youth & Family Services							
11 E. Adams, Ste 1500							Comm Based Family
Chicago, IL 60603	36-2167916	501(c)(3)	1,046,060.	0.			Services
Sheltering Arms Educare Atlanta							
385 Centennial Olympic Park Drive N							
Atlanta, GA 30313	58-0566236	501(c)(3)	118,021.	0.			program support
Southwest Human Development							
Arizona - 2850 North 24th Street -							
Phoenix, AZ 85008	86-0407179	501(c)(3)	80,813.	0.			program support

Part II Continuation of Grants and Other A				,			
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Sunbeam Family Services Inc							
1100 NW 14th Street							
Oklahoma City, OK 73106	73-0590119	501(c)(3)	83,577.	0.			program support
Teen Parent Connection							
739 Roosevelt Rd.							Comm Based Family
Glen Ellyn, IL 60137	36-3387034	501(c)(3)	341,443.	0.			Services
Tennessee Dept of Education							
710 James Robertson Pkwy							
Nashville, TN 37243	63-6001445		618,180.	0.			program support
The Children's Home							
2130 N Knoxville Ave							Comm Based Family
Peoria, IL 61603	37-0662601	501(c)(3)	1,038,743.	0.			Services
The Children's Place Association							
3059 W. Augusta Blvd							Head Start/Early Head
Chicago, IL 60622	36-3641017	501(c)(3)	1,173,270.	0.			Start Program
Tulsa Educare Inc							
2190 S. 67th East Ave.							
Tulsa, OK 74129	20-1232950	501(c)(3)	154,374.	0.			program support
United Methodist Children's Home							
2023 Richview Road							Comm Based Family
Mt. Vernon, IL 62864	37-0673515	501(c)(3)	500,832.	0.			Services
United Way of Miami							
3250 SW 3rd Avenue							
Miami, FL 33129	59-0830840	501(c)(3)	101,332.	0.			program support
Washington State Dept. of Children							
1110 Jefferson Street SE							
Olympia, WA 98501	82-3847397		424,315.	0.			program support

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
innebago Tribe of Nebraska							
O Box 687							
Jinnebago, NE 68071	47-0489118		80,813.	0.			program support
WCA - Harris							
360 N Wabash Ave., Ste. 800							Comm Based Family
Chicago, IL 60601	36-2179765	501(c)(3)	310,468.	0.			Services

Part III Grants and Other Assistance to Domestic Individuals. Part III can be duplicated if additional space is needed.	. Complete if the	organization answe	ered "Yes" on Form 9	90, Part IV, line 22.	
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
COVID-19 relief for families	2197	293,633.	0.		
Part IV Supplemental Information. Provide the information req	uired in Part I, line	e 2; Part III, column	(b); and any other ac	Iditional information.	
Part I, Line 2:					
Start Early monitors the use of gra	ant funds	through e	established	procedures	
written in our agreements with site	es. Throu	ghout the	fiscal yea	r, Start	

Start Early monitors the use of grant funds through established procedures
written in our agreements with sites. Throughout the fiscal year, Start

Early staff routinely monitors the annual budgets, quarterly expense
reports, and progress reports from sites. Close monitoring of their
financial reports ensures that program funds are efficiently expended.

Annual fiscal and program reports are reviewed and approved by Start

Early's fiscal and program staff.

SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

OMB No. 1545-0047

Name of the organization

Start Early

Inspection
Employer identification number

36-3186328

Pa	art I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee			
	X Independent compensation consultant X Compensation survey or study			
	X Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a	Х	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		X
b	Any related organization?	5b		Х
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

Schedule J (Form 990) 2019 Start Early 36-3186328

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MIS	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Deficits	(B)(i)-(D)	reported as deferred on prior Form 990
(1) Ms. Sarah Rittling	(i)	244,818.	0.	0.	7,995.	54,542.	307,355.	0.
Executive Director, FFYF	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) Ms. Johanna Vetter	(i)	261,091.	0.	0.	5,850.	1,882.	268,823.	0.
Chief Advancement Officer	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) Mr. Michael Hoffman	(i)	261,533.	0.	0.	0.	1,733.	263,266.	0.
Chief Operating Officer	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) Ms. Rebecca Berlin	(i)	220,921.	0.	0.	5,393.	51,869.	278,183.	0.
Chief Learning Officer	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) Mr. Cynthia Jackson	(i)	233,561.	0.	0.	7,166.	18,687.	259,414.	0.
Executive Director, ELN	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) Ms. Claire Dunham	(i)	233,273.	0.	0.	7,166.	15,762.	256,201.	0.
Senior Vice President	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) Mr. Anthony Raden	(i)	89,863.	0.	124,296.	6,646.	17,110.	237,915.	0.
Senior Vice President	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) Ms. Daphne Logan	(i)	219,935.	0.	0.	4,973.	6,656.	231,564.	0.
Senior Vice President	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) Ms. April Wozniak	(i)	215,545.	0.	0.	6,483.	2,432.	224,460.	0.
Vice President, Development	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) Ms. Donna Iwanski	(i)	203,427.	0.	0.	6,327.	19,269.	229,023.	0.
Chief Financial Officer	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) Ms. Susan Ben	(i)	184,761.	0.	0.	5,895.	26,732.	217,388.	0.
Vice President, IT	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Page 2

Schedule J (Form	n 990) 2019	Start Early				36-3186328	Page 3
Part III Supple	emental Informatio	n					
			Part I, lines 1a, 1b, 3, 4a, 4b,	4c, 5a, 5b, 6a, 6b, 7, and 8	, and for Part II. Also complete this	s part for any additional informatior	1.
Part I, I	Line 4a:						
Anthony F	Raden rece	ived severance	payments total	ing \$97,243.			

SCHEDULE 0

Internal Revenue Service

(Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Attach to Form 990 or 990-E2.

So to www.irs.gov/Form990 for the latest information.

2019
Open to Public Inspection

OMB No. 1545-0047

Name of the organization

Start Early

Employer identification number 36-3186328

Form 990, Part I, Line 1, Description of Organization Mission:

Start Early gives children in poverty the best chance for success in school and in life by advocating for and providing the highest quality care and education from birth to age five.

Form 990, Part I:

On October 7, 2020, Ounce of Prevention Fund changed its name to Start

Early to emphasize the fact that starting early to nurture the

attachments between children and adults and build strong foundations

are essential to a child's present and future well-being.

Form 990, Part III, Line 4c, Program Service Accomplishments:

The Quality, Solutions, and Impact programs connect early childhood
professionals with the tools and knowledge they need to deliver strong
child outcomes. Our portfolio of solutions translates field-tested
approaches to training early childhood educations into
research-validated professional development offerings. From our decades
of experience supporting teachers, leaders, and home visitors across
Illinois, and the nation, we have designed a portfolio of in-person and
online training programs to help early childhood professionals deliver
high-quality learning experiences. The Essential 0-5 Survey (formerly
known as Early Education Essentials) is an evidence-based measurement
system that acts as a catalyst for program improvement delivering
transformative results among staff, families, and children. The

Essential Fellowship (formerly known as Lead Learn Excel) is an

Name of the organization Start Early

Employer identification number 36-3186328

individualized, immersive training experience for early educational leaders. The Essential Practices of Educare (formerly known as Educare Best Practices Training) pass on the knowledge and practices from Educare's best-in-class early childhood programs to educators and communities across the country. The Partnership for Pre-K Improvement initiative launched in 2017 to learn together with states about how to build quality, equitable pre-K systems. PPI's unique approach - in three states, Washington, Oregon and Tennessee - fosters partnerships across program, advocacy, and research organizations in support of a common vision for pre-K systems improvement that will result in improved classroom quality and outcomes for children.

Form 990, Part III, Line 4d, Other Program Services: The national policy team and educare learning network (ELN) extend the impact of Start Early's extensive early childhood knowledge and expertise in states across the country through consultation and technical assistance on program, public policy and systems work; research and evaluation; organizational capacity building; and philanthropic engagement strategies. The ELN is a multi-state collective of educare schools that provides and promotes high-quality, outcomes-based learning environments for vulnerable children, birth to five, and their families. The ELN also shares expertise with educators, researchers and policymakers so they can strengthen their own communities. An avenue used to share expertise is through Educare Best Practices training, which is a professional development series that provides practical instruction to make it easier for center- and school-based program leaders, teachers and family engagement staff to focus their time and resources on cross-cutting practices that lead to

Name of the organization Start Early	Employer identification number 36-3186328
improvement at the individual child, classroom and program	levels.
Expenses \$ 7,079,992. incl grants of \$ 2,126,889. Reven	ue \$ 138,382.
Professional Learning Network & Washington State	
Expenses \$ 4,979,330. including grants of \$ 491,783. R	evenue \$ 88,263.
First Five Years Fund	
Expenses \$ 3,326,117. including grants of \$ 0. Revenue	e \$ 0.
Illinois Policy Team	
Expenses \$ 1,529,373. including grants of \$ 0. Revenue	\$ \$ 21,949.
Knowledge Navigator	
Expenses \$ 1,529,373. including grants of \$ 0. Revenue	e \$ 0 .
Research-Practice Partnership	
Expenses \$ 914,279. including grants of \$ 25,000. Reve	enue \$ 15,000.
Form 990, Part VI, Section B, line 11b:	
The Form 990 is prepared by a national public accounting f	irm. The finance
committee of the Board of Directors reviews and comments of	on the draft Form
990. The full Board subsequently receives the draft Form 9	90 prior to its
electronic filing with the IRS.	
Form 990, Part VI, Section B, Line 12c:	
The director or key employee is obligated to disclose any	conflict of
interest. The executive committee reviews and votes on rec	commendations to
the Board regarding the conflict of interest. The full Boa	ard takes action

Schedule O (Form 990 or 990-EZ) (2019)	Page 2
Name of the organization Start Early	Employer identification number 36-3186328
on the recommendations. The minutes of the meeting are dis	sclosed to the
full Board membership.	
Form 990, Part VI, Section B, Line 15:	
In preparation for the budget each year, the performance a	and compensation
committee, an independent committee of the Board of Direct	tors, reviews and
approves the proposed compensation for Start Early preside	ent, COO, and all
other key employees using contemporaneous documentation wh	nich is measured
against comparable data from the market.	
An independent compensation firm provided market data to a	assist Start Early
in determining the reasonableness of the compensation prov	vided to members
of Start Early's executive team, consistent with guidance	in Treasury
regulations under Internal Revenue Code (IRC) Section 4958	3
Form 990, Part VI, Section C, Line 19:	
The annual report, which includes audited financial statem	ments, is posted
on Start Early's website. The articles of incorporation, k	oylaws, and
conflict of interest policy are available upon request.	
Form 990, Part XI, line 9, Changes in Net Assets:	
Net assets received from acquisition	2,860,732.
Loss on uncollectible pledges	-403,233.
Total to Form 990, Part XI, Line 9	2,457,499.

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury Internal Revenue Service

Name of the organization

Start Early

► Go to www.irs.gov/Form990 for instructions and the latest information.

2019

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

36-3186328

Part I Identification of Disregarded Entities. Com	plete if the organization answered "Ye	es" on Form 990, Part IV, line 33.				
(a)	(b)	(c)	(d)	(e)	(f)	
Name, address, and EIN (if applicable) of disregarded entity	Primary activity	Legal domicile (state or foreign country)	Total income	End-of-year assets	Direct controlling entity	
Bounce Network LLC - 27-0294142						
33 W. Monroe, Suite 1200						
Chicago, IL 60603	Educare Exp	Delaware	0.	0. Start Early		
First Five Years Fund LLC - 36-3186328						
33 W. Monroe, Suite 1200						
Chicago, IL 60603	Child Program	Delaware	4,407,638.	2,265,950.st	art Early	

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity	Section 5 contr	olled
				501(c)(3))		Yes	No
Bounce DC - 27-1349287							
33 W. Monroe, Suite 1200							
Chicago, IL 60603	Educare CTR	District of Columbia	501(c)(3)	Line 12a, I	Start Early	X	
First Five Action Fund - 85-1075023							
1010 Vermont Avenue NW, Suite 1000	Advocate for high-quality						
Washington, DC 20005	early childhood education	District of Columbia	501(c)(4)		Start Early	Х	

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	(j)	(k)	
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total	Share of end-of-year assets	Diegrapartianata			General o	Percentage	
		country)		sections 512-514)		uosets	Yes	No	K-1 (Form 1065)	Yes No		
	-											
	-											
									<u> </u>			

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of-year assets	Percentage ownership	512(t contr	tion b)(13) rolled tity?
		country)		,				Yes	No
	1								
	1								
	1								

1a

Page 3

Х

Yes No

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity

b Giπ, grant, or capital contribution to related organization(s)				. 10				
c Gift, grant, or capital contribution from related organization(s)				1c	X			
d Loans or loan guarantees to or for related organization(s)					X			
e Loans or loan guarantees by related organization(s)								
f Dividends from related organization(s)				1f	X			
g Sale of assets to related organization(s)				1g	X			
h Purchase of assets from related organization(s)				. 1h	X			
i Exchange of assets with related organization(s)								
j Lease of facilities, equipment, or other assets to related organizat	ion(s)			. 1j	X			
					X			
k Lease of facilities, equipment, or other assets from related organization(s)								
I Performance of services or membership or fundraising solicitation					X			
m Performance of services or membership or fundraising solicitations by related organization(s)								
n Sharing of facilities, equipment, mailing lists, or other assets with					X			
Sharing of paid employees with related organization(s)				. 10	X			
					X			
p Reimbursement paid to related organization(s) for expenses								
q Reimbursement paid by related organization(s) for expenses				. 1q	X			
					X			
r Other transfer of cash or property to related organization(s)								
				. 1s	X			
2 If the answer to any of the above is "Yes," see the instructions for	information on who must complete th	is line, including covered relati	onships and transaction thresholds.					
(a)	(b)	(c)	(d)	:				
Name of related organization	Transaction type (a-s)	Amount involved	Method of determining amount	involved				
	3,75 (2.5)							
(4)								
(1)								
(2)								
(3)								
(3)								
(4)								
7)								
(5)								
U ,								
(6)								
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			Concua		, 10			

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c)	(related, unrelated, excluded from tax under	Are all rtners sec. 501(c)(3) orgs.?	(f) Share of total income	(g) Share of end-of-year assets	Disprotional allocati	por- ate ions?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	General manage partner	(k) Percenting owners	tage ship
	-											
	-											
	-											
	-											
	-											
	-											
	-											
										oxdot		